

## CAREER PROFILE

I am an entrepreneur and software engineer with a passion for leading the development and growth of innovative technology solutions. As the Co-Founder and CTO of WISK.ai, I spearheaded the creation of a next-level food and beverage platform for the hospitality sector. WISK.ai is a modular, secure, scalable, and resilient platform that caters to small, medium, and large enterprise customers, both offline and online.

I have a proven track record of building businesses from scratch.

- WISK.ai (Co-Founder/CTO/CPO) grew from 0 to 1,000 customers, bootstrapped then raised \$3 million and became profitable. I was also an early investor.
- At OMSignal (CTO & 1st employee) (acquired by Honeywell), I helped raise \$10 million.
- IdeaPlaces (Solo Founder), which integrated with Evernote, Dropbox, and Photos, creating pins on the map for these. The app achieved 25,000 downloads, had significant business traction, and was featured by Evernote in their ecosystem.
- Additionally, I have served as a fractional CTO for 5 venture-backed businesses.

Throughout my career, I have demonstrated my ability to transform initial ideas into successful, commercialized ventures. I have successfully raised multiple rounds of financing from seed to Series A and navigated complex challenges, including the Covid-19 pandemic. My hands-on leadership style has allowed me to contribute directly to key areas such as DevOps, backend, data architecture, data pipeline, data analytics, frontend, and mobile development.

I take pride in inspiring and motivating teams to achieve outstanding results by fostering a culture of trust, transparency, and continuous improvement. My core values of connection, kindness, gratitude, curiosity, courage, empowerment, honesty, and love drive my passion for innovation and my commitment to building successful companies.

After an enriching journey with WISK.ai, I am now ready to embark on my next adventure. I am eager to leverage my experience and skills to drive new projects and innovations, and I look forward to exploring opportunities that align with my vision and values.

## EXPERIENCES

### CTO/CPO, Co-Founder

WISK.ai, Founded in Montreal, Canada -> Remote

2016 - Present

I built the product, scaled the development team to 10 members, and grew the business to over 1,000 clients. With over 100 PostgreSQL tables, a native mobile app, VueJS, and a robust backend infrastructure as code, I methodically grew the product step by step while beating the competition with a fraction of the spend. Raised around \$3 million and got the business to profitability.

- Leading the development and growth of WISK.ai, a modular, secure, scalable, and resilient platform for the hospitality sector.
- Overseeing the technical strategy, architecture, and implementation of the platform, ensuring it meets the needs of small, medium, and large enterprise customers.
- Built the platform from the ground up using best-of-breed architectures and technologies.
- Led the team in developing a micro-services architecture that supports offline and real-time operations.
- Involved in finance, partnerships, support and all aspects of the business.

Key technologies: Swift, Kotlin, Native Mobile, PHP, VueJS, NodeJS, DevOps, GCP, Terraform, Ansible, Superset, Microservices and more

### Venture Developer, Co-Founder

CatalyzeUp, Montreal, Canada Area

2017 - Present

Helping and sharing knowledge with fellow entrepreneurs in the tech/product building space. Partnering with early adopter founders to validate and scale their startups.

- Worked with companies like:
  - Alvéole
  - XpertSea
  - PBSC (acquired by Lyft)
  - Mentorly
  - ENDVR.io
- Giving back to the Montreal ecosystem by making friends and helping grow the community through hands-on development and evangelizing venture development.

### Fractional CTO

Alvéole, Montreal, Quebec, Canada

January 2023 - Present

Providing strategic advice and support to help Alvéole scale and grow its operations. Built the foundations for their NextGen platform from scratch, involving DevOps, GCP, backoffice, and web using TypeScript, MongoDB, and GraphQL with a microservices architecture. Also hired for the development team.

### Co-Founder

Wehappers.org - non profit

January 2024 - Present

Our mission is to reshape wealth distribution to spark global happiness by combining investment and intelligence on tech initiatives that enable wealth sharing and provide a happiness experience.

- Focused on efficient engineering, incubating positive initiatives, and platform building for NPOs.
- Measuring and positively impacting the level of happiness through our projects.

### Fractional CTO

XpertSea, Quebec, Canada

December 2021 - April 2022

Assured the transition of technical leadership, hired the full-time CTO, and supported the existing team on key deliverables.

- Key technologies: AWS, NodeJS, Python, Ansible, Terraform, Typescript/Javascript, React JS/Native, Gitlab/GitHub.

### Head Of Mobile

Eastern Bank, Boston, Massachusetts, United States

2015 - 2016



## Ciprian (Chip) Rarau

Entrepreneur & Founder & CTO & CPO

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## EDUCATION

### Bachelor in Computer Science Engineering

Technical University of Cluj-Napoca, Romania  
1998 - 2003

### Computer Science

High School of Computer Science, Tiberiu Popoviciu,  
Cluj-Napoca, Romania  
1994 - 1998

## LANGUAGES

English (Professional)

French (Professional)

Romanian (Native)

## INTERESTS

Yoga&Meditation

Psychology

Nature

Led the mobile development for the Eastern Bank mobile app, working closely with API teams and the internal design team to ensure a smooth user experience and successful integration.

**Solo Founder**

2014 - 2016

IdeaPlaces, Montreal, Canada Area

Developed IdeaPlaces, the first Evernote & Dropbox app designed for field professionals and travelers to organize their notes and pictures by location.

**VP Engineering**

February 2012 - March 2014

OMsignal (acquired by Honeywell)

Built the software infrastructure from the ground up, leading the development of a wearable device, mobile app, API, and web portal. Successfully raised multiple rounds of financing and secured a partnership with Ralph Lauren.

**Lead R&D**

September 2010 - February 2012

Aptilon

Led all technical decisions and improved team efficiency, mentoring on diverse technology subjects and introducing code reviews and new technologies.

**Senior Java Developer**

February 2006 - September 2010

Coradiant (Acquired by BMC)

Java developer in an advanced environment, evangelizing Test Driven Development and Agile methodologies, and presenting at Microstrategy World.

**Team Lead & Java Developer**

September 2004 - January 2006

Gestion Resources

Led a team of developers to build a complete bookstore management system, enhancing team efficiency and deploying new functionalities.

**Developer**

October 2000 - August 2004

Nethrom

Developed more than 10 projects for different clients using a variety of development languages.